Matthew Greenway

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EDUCATION

The University of Georgia, *Honors Program*, Athens, GA — May 2021

- **Majors**: Bachelor of Business Administration in Finance and Management Information Systems (MIS)
- **GPA**: 4.00/4.00
- **Honors**: Presidential Scholar (3x), Honors Program, Zell Miller Scholarship (Full Tuition), Art Richard Scholarship ($1000), McKee Undergraduate Scholarship ($500), National AP Scholar
- **Relevant Coursework**: Financial Management, Data Management and Analytics, Business Statistics, Financial Accounting

PROFESSIONAL EXPERIENCE

Insight Sourcing Group, *Incoming Consulting Intern,* Norcross, GA — June 2020 – July 2020

Gypsum Management and Supply, *Corporate Development Summer Analyst,* Atlanta, GA — May 2019 – August 2019

- Evaluated potential acquisition opportunities across North America and developed long-term corporate strategy for a publicly traded building supplies distribution company
- Created investment materials for GMS's Board of Directors including company analysis, financial models, and industry insight
  - Analyzed trends in financial data, outlined post-acquisition expansion opportunities, and targeted areas for further inquiry for the acquisition of a multi-location building supply company
- Assessed macroeconomic trends, key performance indicators, and local competitive dynamics of acquisition targets, initiated a scorecard analysis of GMS's project pipeline based on market attractiveness and projected financial returns

Pauley's Crepe Bar, *Assistant Manager,* Athens, GA — January 2018 – Present

- Provide food and beverage service by personally interacting with customers and promoting menu items
- Monitor restaurant wait and support staff during shift to ensure operational excellence and customer satisfaction
- Perform weekly alcohol inventory audit and identify ordering needs for restaurant averaging $50,000 of bar sales per month
- Accelerated previous inventory method with new Microsoft Excel system, improving process efficiency by 40% per week

PROFESSIONAL DEVELOPMENT

Deloitte, *National Leadership Conference,* Westlake, TX — June 2019

- Collaborated with a team of 8 peers to complete a nonprofit case study and delivered a solution to Deloitte professionals
- Conducted intrapersonal leadership evaluation to examine how work styles can be leveraged in professional relationships

Adventis Financial Modeling Boot Camp, *Participant,* Athens, GA — February 2019

- 1 of 40 finance students to take part in a financial modeling boot camp designed by investment bankers to increase performance in Microsoft Excel to build financial models and comprehension of the metrics found through the models

LEADERSHIP & RELEVANT EXPERIENCE

Corsair Society, *Management Consulting Member,* Athens, GA — March 2019 – Present

- Selected as 1 of 8 students to an Honors sponsored organization dedicated to preparing students to enter the consulting field through market discussion, mentoring, and technical skills preparation

Terry Student Consulting, *Head of Internal Affairs,* Athens, GA — December 2019 – Present

- Selected as 1 of 30 students from over 140+ applicants to participate in an organization for undergraduate business students interested in gaining real-world experience with clients, networking opportunities, and professional development
- Engaged a local Athens business with 6 fellow consultants to determine the viability of their online video platform
- Facilitate TSC professional development through case interviews and resume critiques, preparing members for interviews
- Coordinate new member recruitment by orchestrating information sessions and the application/interview process

Delta Sigma Phi Fraternity, *Secretary and Scholarship Chair,* Athens, GA — October 2017 – Present

- Selected as 1 of 7 people to an executive board that collectively oversaw the risk management, facility maintenance, budget, calendar, and membership standards of approximately 162 active members
- Revamped weekly attendance process and consolidated chapter meeting minutes into cloud operating system
- Facilitated the application and interview process for the Art Richard Scholarship, valued at $1000

Apollo Society, *Energy Analyst,* Athens, GA — September 2018 – May 2019

- Selected as 1 of 50 pre-business students out of 100+ applicants to manage a $100,000 fictitious investment portfolio
- Participate in active market discussion, portfolio management, mentoring, and lessons that increase finance knowledge
- Research, present, and defend stock recommendations in the Energy Sector

Markets and Enterprises Class, *Student,* Athens, GA — January 2019 – May 2019

- Selected as 1 of 23 students from more than 80 applicants for a distinguished speaker series sponsored by UGA's Honors Program and Corsair Society, designed to increase business knowledge in financial services and consulting fields

INTERESTS

College Football, Backcountry Snowboarding, *Shark Tank*, Wake Surfing, Grilling