

# David Sever

165 E. Dougherty Street, Athens, Georgia 30601 | (770) 653-0719 | davidsever17@gmail.com | www.linkedin.com/in/davidsever

## EDUCATION

**The University of Georgia**, Athens, Georgia December 2021

- **Majors:** Bachelor of Business Administration in Finance and Bachelor of Business Administration in Management Information Systems
- **GPA:** 3.82/4.00
- **Honors:** Zell Miller Scholarship

**London School of Economics**, London, United Kingdom June 2018

- Studied the use of marketing concepts in global businesses
- Analyzed several case studies and presented in small groups ways in which companies could solve their marketing problems

## PROFESSIONAL EXPERIENCE

**EnABLE Home Solutions LLC**, *Consulting Intern*, Atlanta, Georgia June 2019 – July 2019

- Researched and ordered durable medical equipment and assistive devices to allow for senior homeowners to age in place
- Conducted a cost-benefit analysis of hiring independent contractors versus employees when growing company's footprint
- Re-designed company's 15 cloud-based files to make them more user and customer friendly

**Georgia Congressman Rob Woodall**, *Office Intern*, Lawrenceville, Georgia May 2017 – August 2017

- Worked side by side with Mr. Woodall and assistants in Georgia office
- Researched daily news articles that were relevant to Mr. Woodall's work and public relations office
- Created and edited documents specifically for Mr. Woodall's use in meetings

**Sweetwater Pools**, *Lifeguard Assistant Manager*, Atlanta, Georgia June 2015 – August 2016

- Maintained safety for an average of 100+ swimmers daily while working with staff team
- Dealt with a high level of customer interaction discussing concerns, complaints, and suggestions
- Trained new employees, completed monthly timesheets, and scheduled all shifts

## LEADERSHIP & EXTRACURRICULAR EXPERIENCE

**Sigma Chi Fraternity**, *Scholarship Chair on Executive Board*, Athens, Georgia December 2019 – Present

- Collaborate and work with Executive Board by meeting bi-weekly to discuss strategies and plans to implement within the chapter of 140 members
- Assess applications for multiple \$1,000 academic and need-based scholarships and distribute to deserving chapter members through application process

**Terry Student Consulting**, *Associate Consultant*, Athens, GA December 2019 – Present

- Selected as 1 of 22 students from over 120+ applicants to participate in an organization for undergraduate business students interested in gaining real-world experience with clients, networking opportunities, and professional development
- Work in small, fast-paced teams, face-to-face with business representatives to actively create business solutions
- Develop a comprehensive knowledge of consulting through presentations, workshops, and guest speakers

**Apollo Society**, *Consumer Discretionary Analyst*, Athens, Georgia September 2018 – May 2019

- Selected as 1 of 50 top pre-business students out of 100+ applicants to manage a \$100,000 fictitious investment portfolio
- Participated in active market discussions, portfolio management, and increase finance and accounting knowledge
- Researched, presented, and defended stock recommendations in the consumer discretionary industry

**Jam for Cam**, *Representative*, Athens, Georgia November 2018 – Present

- Coordinated and marketed the largest organized philanthropy event at UGA which celebrates the life of Cameron Fearon, a UGA student who passed away from Metastatic Melanoma in 2018
- Helped raise over \$100,000 this past year for the Melanoma Research Foundation, Camp Carolina, and The Preston Robert Tisch Brain Tumor Center at the Duke University Hospital

**Markets and Enterprises**, *Participant*, Athens, Georgia January 2018 – May 2019

- Selected as 1 of 23 students for this Honors seminar course designed for driven students interested in careers in finance, consulting, and accounting
- Attended weekly presentations held by high level speakers from nation's top firms in fields such as investment banking, management consulting, private equity, and more
- Participated in active discussions with speakers to analyze case studies, analyze market trends, and build professional skills

**Order of Omega**, *Member*, Athens, Georgia October 2019 – Present

- Selected from the top 3% of Greek life students at UGA who have exemplified high standards in the areas of scholarship, leadership, and involvement within their organization and within the Greek community, campus, and local community

**Adventis Financial Modeling Certification Program**, *Participant*, Athens, Georgia October 2018

- Participated in weekend bootcamp to learn financial modeling
- Learned how to create a valuation model, leveraged buyout model, discounted cash flows model, and more

## INTERESTS

UGA Football, *Game of Thrones* HBO Series, Traveling, Hiking, Podcasts, North Carolina Basketball